

## Viktor Jamrich

# Backend & DevOps Leadership for Open-Source SaaS Teams

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I help you ship without chaos — keeping your

delivery sharp, clean, and safe.

Scaled apps to 200k users. Led backend architecture and DevOps across open-source stacks.

Built businesses. Led teams. Fixed delivery breakdowns for SaaS and agencies.

#### From the desk of Viktor Jamrich

Bratislava, Slovakia

When deadlines slip, deployments fail, or junior devs create chaos — I quietly fix it before it costs you the client.

Hey there,

if you're running a dev agency or SaaS business and your team is juggling custom projects, tight timelines, and a growing pile of tech complexity...

And if the backend's getting messy, your deployments feel like rolling dice, or your developers are starting to move faster than they should...

#### Chances are, you don't need another developer.

You need someone who's been through the fire — and knows how to stop the bleeding before it spreads.

#### Who I Am

I'm Viktor Jamrich. I've:

- Built and scaled apps to 200,000+ monthly users without breaking production
- Fixed release processes that had clients screaming after every deployment
- Helped agencies and product teams go from chaotic codebases to clean, maintainable systems
- Built my own companies including a brick-and-mortar business that survived lockdowns
- Led teams, hired people, fired people, and dealt with hot-headed egos without drama

I understand the tech. I understand the business. And I understand the people.

## **Tech Stack Fluency**

I work exclusively with modern open-source stacks:

- Backend: Laravel, Node.js, Python, ...
- Databases: PostgreSQL, TimescaleDB, MySQL, Redis/Valkey, ...
- Frontend: Vue, React, ...
- Infra/Ops: Docker, Kubernetes, Bitbucket, GitHub, Standalone linux servers, ...

If your stack is Microsoft or Java EE — I'm not your guy.

I work where I bring real speed and certainty, not guesswork.

## Why Not Just Hire Someone Full-Time?

I've seen it too many times:

A founder posts a "senior dev" role. 30 applications. 10 interviews. 1 hire.

Then 4 weeks of onboarding, and another 4 weeks of realizing... this person can't own anything.

Now they've burned 2 months, €10k, and the next client milestone.

And they're back at square one — hiring again, while the system keeps rotting.

#### I'm the alternative.

No hand-holding. No ramp-up. Just clarity, speed, and outcomes from someone who's already handled systems at scale — and can **step in TODAY**.

## What I Do

I'm not here to write hundreds of hours of code.

I'm here to make sure your team ships clean, fast, and without disasters.

You plug me into your team — remotely — and I fix things before they explode.

Here are the 3 ways I typically work with clients. Most teams land in one of these, depending on how bad the current state is and how fast they need clarity:

## 1. Launch Protection – €2,500 (flat)

For agencies and product teams about to launch — and don't want it to blow up.

#### What's included:

- ✓ I audit your backend, deployments, and delivery process
- ✓ I patch high-risk issues before they cause damage
- ✓ I verify or set up test + deploy pipelines
- ✓ I write your rollout playbook so the team knows exactly what to do
- √ I'm on standby during the launch window in Slack, ready to step in

#### The outcome:

You don't miss deadlines.

You don't launch broken code.

You get paid on time.

#### Why this works:

Most launch delays aren't technical — they're operational.

I help your team ship with confidence, avoid last-minute chaos, and make sure clients never see the mess.

## 2. Delivery Guardrails – €2,000/month

For teams who ship code every week — and want to stop living on the edge.

#### What's included:

- ✓ I review key PRs and give async feedback on recurring issues (not every commit)
- ✓ I fix your CI/CD so releases stop being fire drills
- ✓ I set up test flows your team actually follows.
- ✓ I review how your team ships and improve the process so things don't get stuck or
  blow up
- √ I'm available in Slack daily (10–12 CET) for questions when something's unclear or a
  dev gets stuck
- ✓ Optional monthly strategy call

#### The outcome:

Your junior devs stay productive without creating hidden fires.

Your releases get boring — in the best possible way.

You stop praying before every deploy.

#### Why this works:

Most delivery problems don't come from slow devs — they come from messy processes, unclear expectations, and no one catching issues early.

I help you put in just enough structure to ship with confidence — without slowing your team down.

## 3. Fractional Tech Lead – €3,500/month

For founders who want a tech partner — without hiring a full-time CTO.

#### What's included:

- ✓ I own your system architecture and keep it aligned with the business
- ✓ I advise on tech debt, tradeoffs, and long-term decisions
- ✓ I support hiring from screening to final call
- ✓ I talk to devs like a peer, not a manager.
- √ I talk to founders like a partner, not a gatekeeper

#### The outcome:

You stop second-guessing technical decisions

You don't need to hire a full-time CTO to feel in control

You have someone who actually "gets it" — and moves fast

#### Why this works:

When founders lead tech without deep experience, progress slows down, risks pile up, and the team gets stuck. I step in to make the right calls, guide your team, and keep everything moving forward without drama.

If your situation doesn't quite fit, I can tailor a version — but only if we're aligned on outcomes and price range.

## **How I Work**

This is not a full-time job. It's high-trust, high-leverage collaboration.

#### Kickoff Call

We start with a focused call to align on goals, risks, and how your team works. No fluff.

#### Slack Access

I check in daily (10–12 CET) for async questions and stuck issues. I respond outside that window when needed — no delays, no noise.

#### 

When Slack isn't enough, we jump on a call. Fast, clear, no ceremony.

#### Emergency Support

If production breaks, call me. I step in.

#### Optional Monthly Review

For ongoing work, we review goals and risks once a month — to stay ahead, not catch up.

You don't need to manage me. Just plug me in — and I'll help your team move faster, safer, and with fewer surprises.

## **Next Steps**

I'm not looking for just any clients.

I'm looking for the right fit — a team where I can actually make a difference.

I only keep a few retainers active at a time.

If this sounds like what you've been looking for — message me directly and I'll send you available slots for a short intro call.

No sales pitch. Just a quick call to see if it makes sense.

Looking forward,

